



LOTUS PRICE LIST
UNITED KINGDOM

THE LOTUS ELISE SPORT RANGE

PRICE	ELISE SPORT	ELISE SPORT 220
Base price including VAT and excluding on the road costs†	£29,900	£36,500

VEHICLE OPTIONS	ELISE SPORT	ELISE SPORT 220
Alcantara® Trim Pack Interior Colour Option Sport seats and door panels in black with silver stitching or red with silver stitching	£1,500	£1,500
Leather Trim Pack Interior Colour Option Sport seats and door panels in black with silver stitching or red with silver stitching or tan with silver stitching	£1,500	£1,500
Tartan Trim Pack Interior Colour Option Sport seats and door panels in red or yellow	£1,500	£1,500
Hard-top	£1,250	£1,250
Air Conditioning	£1,250	£1,250
Metallic & Signature Paint	£750	£750
CD/MP3/WMA receiver with integrated iPod® connectivity plus black carpet and sound insulation	£1,000	£1,000
Auxiliary driving lights	£200	£200
Cruise control	£100	£100
Lightweight black or silver forged alloy wheels (16" front and 17" rear)	£1,200	£1,200
Black cast alloy wheels (16" front and 17" rear)	NCO	NCO

FUEL CONSUMPTION mpg	ELISE RANGE
Urban	27.4 - 34.0
Extra urban	47.9 - 56.0
Combined	37.7 - 45.0
CO ₂ emissions (g/km)	149 - 173

THE LOTUS ELISE 220 CUP

PRICE

ELISE 220 CUP

Base price including VAT and excluding on the road costs*	Including hard top	£43,500
	Bespoke interior	
	Sports seats	
	Sports suspension	
	Aero kit	

VEHICLE OPTIONS

ELISE 220 CUP

Air Conditioning	£1,250
Comfort Pack	£1,200
CD/MP3/WMA receiver with 4 speakers, floor mats with 220 Cup logo, central door locking, sound insulation, lightweight aluminium passenger footrest, standard capacity battery, auxillary driving lights	
Black Forged Motorsport Wheels (16" front & 17" rear)	£1,800
A Frame Kit including Harness (Requires Air Bag Deletion, Dealer fit only)	£1,560
Towing Eyes	£294
FIA Carbon Race Seat	£1,560
Lightweight Battery	£354
Fire Extinguisher & Battery Isolator	£2,400
Sports Air Filter	£112
Air Bag Deletion	£195

HANDMADE IN HETHEL

Lotus 'Handmade in Hethel' Experience	£999
Lotus 'Handmade in Hethel' Experience with Track Time	£1,199

LOTUS DRIVING ACADEMY**

Scare Yourself Sensible	£169
Lotus Licence Level 1	£499
Lotus Licence Level 2	£699
Lotus Licence Level 3	£899
Lotus Licence package Level 1, 2, 3	£1,899
Factory Tour	£39
Heritage Tour	£69

THE LOTUS EXIGE SPORT RANGE

PRICE	SPORT 350	SPORT 350 ROADSTER
Base price including VAT and excluding on the road costs†	£55,900	£55,900

VEHICLE OPTIONS	SPORT 350	SPORT 350 ROADSTER
Automatic	£2,000	£2,000
Alcantara® Trim Pack Interior Colour Option	£1,500	£1,500
Sport seats and door panels in black with silver stitching or red with silver stitching		
Leather Trim Pack Interior Colour Option	£1,500	£1,500
Sport seats and door panels in black with silver stitching or red with silver stitching or tan with silver stitching		
Tartan Trim Pack Interior Colour Option	£1,500	£1,500
Sport seats and door panels in red or yellow		
Hard-top	N/A	£1,250
Air conditioning	£1,250	£1,250
CD/MP3/WMA receiver with integrated iPod® connectivity plus black carpet and sound insulation	£1,000	£1,000
Two-piece high performance brake discs	£1,500	£1,500
Metallic & Signature Paint	£750	£750
Yellow or black brake calipers (Red Standard)	£250	£250
Lightweight satin black forged alloy wheels (17" front and 18" rear)	£1,500	£1,500
Silver cast alloy wheels (17" front and 18" rear)	NCO	NCO

Exige Sport 350 Roadster available March 2016

FUEL CONSUMPTION mpg (l/100km)	EXIGE S RANGE
Urban	19.5 (14.5)
Extra urban	37.2 (7.6)
Combined	28.0 (10.1)
CO ₂ emissions (g/km)	235

UNITED KINGDOM

THE LOTUS EXIGE CLUB RACER

PRICE

CLUB RACER COUPÉ

Base price including VAT and excluding on the road costs†	£56,900
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VEHICLE OPTIONS

CLUB RACER COUPÉ

Automatic	£2,000
Air Conditioning	£1,250
CD Radio & USB Connection and NVH Pack	£1,200
Matt Black Paint	£2,000
Two-piece high performance brake discs	£1,850
Rear parking sensors	£395
Heated seats	£395

HANDMADE IN HETHEL

Lotus 'Handmade in Hethel' Experience	£999
Lotus 'Handmade in Hethel' Experience with Track Time	£1,199

LOTUS DRIVING ACADEMY**

Scare Yourself Sensible	£169
Lotus Licence Level 1	£499
Lotus Licence Level 2	£699
Lotus Licence Level 3	£899
Lotus Licence package Level 1, 2, 3	£1,899
Factory Tour	£39
Heritage Tour	£69

THE LOTUS EVORA 400

PRICE	EVORA 400
Base price (2+2) including VAT and excluding on the road costs*	£72,000
2+0 seating (Rear seat deletion replaced with luggage compartment)	£72,000

VEHICLE OPTIONS	EVORA 400
Automatic	£2,000
Black Pack	£1,500
Black roof, black sills, black mirror caps, interior dark headlining	
Alcantara® Pack	£2,500
Black or red Interior colour options, Alcantara® IP fascia and black Alcantara® binnacle top with silver twin stitching, Leather and Alcantara® trimmed seat (colour matched), Alcantara® door insert (colour matched), Alcantara® upper centre console (colour matched), Black leather gear lever gaiter with silver stitching, Black leather hand brake sleeve with silver stitching, Steering wheel trimmed in black leather/black Alcantara®, with silver stitching with red Alcantara® position stripe	
Leather Pack	£2,500
Black, red or tan Interior colour options, Leather IP fascia and black leather binnacle top with contrast twin stitching, Leather trimmed seats (colour matched), Leather door insert (colour matched), Leather upper centre console (colour matched), Black leather gear lever gaiter with contrast stitching, Black leather hand brake sleeve with contrast stitching, Steering wheel trimmed in black leather, with black stitching with red leather position stripe	
Metallic & Signature paint	£900
Cruise control	£300
Yellow or black brake calipers	£300
Gloss black, forged 10 spoke (19" front and 20" rear) alloy wheels	£2,000
Silver, forged 10 spoke (19" front and 20" rear) alloy wheels	£2,000
Speaker Upgrade	NCO
Air Conditioning Delete	NCO

FUEL CONSUMPTION mpg (l/100km)	EVORA 400
Urban	20.8 (13.6) - 20.0 (14.1)
Extra urban	38.7 (7.3) - 39.8 (7.1)
Combined	29.1 (9.7) - 29.1 (9.7)
CO ₂ emissions (g/km)	225 g/km - 225 g/km

LOTUS EXCLUSIVE

	ELISE SPORT AND SPORT 220 RETAIL PRICE	EXIGE SPORT 350 RETAIL PRICE	EVORA 400 RETAIL PRICE
EXCLUSIVE OPTIONS			
Roof colour change	£600	£600	£600
Roof full colour - Digital Print	£750	£750	£750
Mirror caps per pair - Single Colour	£300	£300	£300
Mirror caps per pair - Digital Print	£330	£330	£330
Front splitter colour change	N/A	£500	£500
Stripe graphics: Asymmetric Stripe	£900	£900	£900
Stripe graphics: Single Stripe	£900	£900	£900
Stripe graphics: Twin Stripe	£900	£900	£900
Side Sills colour change	N/A	N/A	£800
Rear Spoiler colour change	£500	£500	£400

	ELISE SPORT AND SPORT 220 RETAIL PRICE	EXIGE SPORT 350 RETAIL PRICE	EVORA 400 RETAIL PRICE
EXCLUSIVE INTERIOR OPTIONS			
Leather Interior (Latte, Aloe, Notte, Grigio, Rosso Antico)	£2,250	£2,250	£3,750
Stitching (red, yellow, black)	£300	£300	£400

	ELISE SPORT AND SPORT 220 RETAIL PRICE	EXIGE SPORT 350 RETAIL PRICE	EVORA 400 RETAIL PRICE
EXCLUSIVE PAINT OPTIONS			
Pearl White	£2,625	£2,625	£3,325
Fire Red	£1,700	£1,700	£2,150
Empire Green	£1,700	£1,700	£2,150
Essex Blue	£1,700	£1,700	£2,150
Motorsport Black	£1,700	£1,700	£2,150
Toxic Green	£1,700	£1,700	£2,150
Old English White	£1,700	£1,700	£2,150
Sky Blue	£1,700	£1,700	£2,150

HANDMADE IN HETHEL



Now all customers purchasing a new Lotus Elise, Exige or Evora 400 will have the option to collect their new car from the home of Lotus, its UK headquarters in Hethel.

All Lotus customers now have the opportunity to visit Lotus for a personal hand-over of their new car, receive a personalised commemorative owner's booklet charting the build of their car and meet the team who brought their Lotus to life.

The experiences also include a tour of the manufacturing facility where every Lotus has been hand built by skilled craftsmen and women since 1967 and a visit to Classic Team Lotus to see many of the iconic race cars of Team Lotus.

For customers looking for the ultimate Lotus immersion, there is even a chance to spend some time with a Lotus instructor on the famous Hethel test track and get first-hand insight into how Lotus' ethos of 'pure driving' is engineered into every Lotus car.



For further information on the Lotus range, to find your nearest dealer, or to arrange a test drive, please visit our website LOTUSCARS.COM

S = Standard N/A = Not Applicable POA = Price on Application NCO = No Cost Option

*Prices include VAT at the rate of 20%. The VAT element of the price may change to reflect changes in the applicable VAT rate. Vehicle prices do not include delivery charges, PDI, first service, number plates, first registration fee, road fund licence, fuel (or any other on the road charges) or any other costs. Please contact your authorised Lotus dealership for further information. Prices are effective from 1st June 2015. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice. *Dealer fit accessory, for track use only. **For more information please visit lotusdrivingacademy.com.